## STRATEGIC GOALS 1. PROVIDE NEEDED COMMUNITY SERVICES 2. OPTIMIZE LEVEL OF SERVICE 3. EMPLOY A QUALITY WORKFORCE 4. MAINTAIN GOOD RELATIONSHIPS 5. HANDLE FINANCES EFFECTIVELY RANKING (IF NO RANK PROVIDED, EACH RECOMMENDED GOAL ASSIGNED A VALUE OF "1") 2019 CLARK JENCO MERCHANT BUTLER MAYBEE # DIR VOTE Calc **OPERATIONAL GOALS** GOAL DETAILS **PRIORITIZATION** 5 2 3 4 -RMA Financial obligation for Parks water fee and related charges -5-Year CIP & CRP rolling plans with projections of funding available -Develop/maintin strategy to address PERS and OPEB unfunded liability 5 year CIP & CRP rolling projections Comprehensive Water charges and payments, including CIA to RMA Effectively manage District Finances- Use most recent Reserve study to provide necessary guidance in expenditures, planned and unplanned. Address and Review development plans (intent of development), past, current and future to determine our EFFECTIVELY MANAGE DISTRICT FINANCES actual financial exposure. -ASSESS THE LONG-TERM FINANCIAL POSITION OF THE **MERCHANT** 16 3 6 2 1. New financial reporting tools to assess cash flow/operating capital, reserve status and long term -ENHANCE RATE SETTING ANALYSIS & PROCEDURES personnel/retirement liabilities. -ENHANCE FINANCIAL REPORTING & REVIEW 2. An asset evaluation of current reservable infrastructure and equipment. 3. Better understanding of how "Depreciation" fits into finance picture 4. Assess long term rates view based on District needs 5. Better Communication 6. More digestible narrative instead of current format 7. Improve budget justification communication re: rate levels 8. Competitive analysis - Comp to other agencies rates vs. economy of scale Success would be defined as meeting the criteria below 1. A year end "red, yellow or green" assessment and key items of focus to improve our initial rating 2. A board decision on a satisfactory level of reserves as a whole 3. A long term plan to fund this level of reserves and any other liabilities of concern MERCHANT FINANCIAL REPORTING "EBITA" Type Report Reserve Status Breakout Pension/Personnel Liability **Quarterly Review** - Detailed Review at Finance Comm. - (Allows streamline reporting for Board Meetings) SECURITY COST ANALYSIS 1. Identify/Document "Basic Services" 2. Apply revenue to basic costs and determine special tax revenue vs. basic services 3. Establish rate sheets for additional costs 4. Establish costs for "Special Event"/Special Response services 5. Pursue re-billing/revenue opportunities (e.g. Speeding Program)

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X PRIMARY

x SECONDARY