MEMORANDUM

Date: December 2, 2020

To: Communications & Technology Committee

From: Tom Hennig, General Manager

Subject: Discuss Options for Nextdoor Account

DISCUSSION

Over the last two years we have made various attempts to establish an account with Nextdoor to allow the District to utilize Nextdoor to communicate with the customers we serve. Until recently, our inquiries were not returned. My estimate is that 50% of our customers have a Nextdoor account. It appears the local government access to Nextdoor was closed.

Recently, Nextdoor activated a program named Nextdoor's – Service Provider Program (SSP). SSP is a vital communications tool for entities with a need to post real-time pertinent, urgent, and emergency notifications to customers at a broad or hyper-localized level. This new offering would allow the District to provide messages for construction alerts, missing persons, reminders about rules for underage drivers and any number of RMCSD-specific messages. This is what we need to keep up with technology and to inform a large number of Rancho Murieta customers of District related activity. However, this system comes at a high cost.

The SSP program has been under development for a while. It appears this process was expensive. The cost for the District to establish a Nextdoor account would be \$10,000 per year. This equates to about thirty-five cents a month for all customer account.

At this point I have reached out to Sacramento County, at the suggestion from Nextdoor, to request that Sac County allow RMCSD to piggyback on the County account. If this is permitted, we would have most, or all the features we would have available with our own SSP account. I'm waiting on the response and will continue to work with Matt Hedges to address this request.

In the meantime, the publisher of RanchoMurietaTODAY.com has reached out to me to offer space on their website to expand our social media presence. My preference would be to establish an account with the vendor with the most subscribers within the District. I don't want to maintain more social media accounts than absolutely necessary.

Tap into your customer's neighborhood

Nextdoor for Service Providers - Communicate with your customers in real-time via the leading 'Hyper-Localized' platform

nextdoor

Nextdoor is built uniquely for neighbors

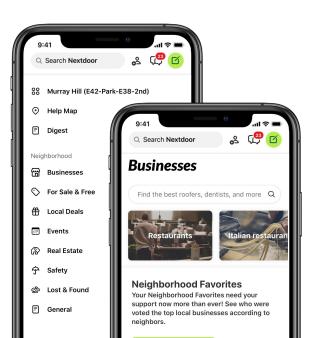
Built on trust

Real people at real addresses, no bots, no public access - content is only seen in direct and surrounding neighborhoods



Built to be useful

Recommendations, For Sale & Free, Events, Local Deals, all from neighbors or local businesses.



Built to be local

Discrete neighborhood boundaries; map-based UI ensures we're showing only relevant, local information



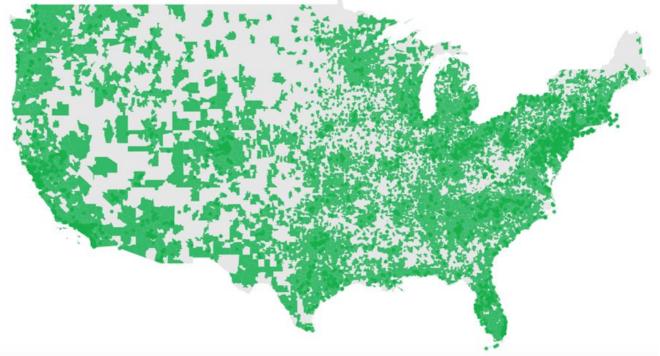
If it's happening nearby you'll hear about it



Our neighborhoods are in most US communities



1 in 4 households in the US is on Nextdoor



Our neighbors



1 in 4

households in the US



11

countries



62%

female



\$90k

median income



12%

More likely to be in a key lifestage



29%

are millennials



70%

are not reached on Instagram or Twitter



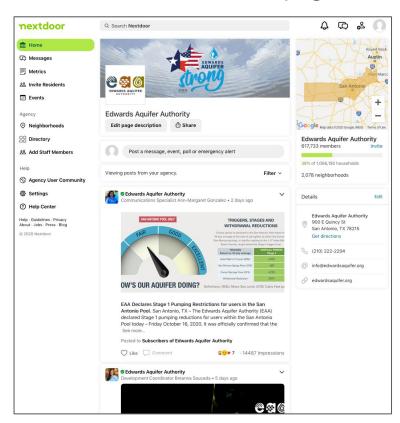
74%

are homeowners

Introducing the Service Provider Platform

Communicate to your customer base in real-time via a secure Nextdoor page

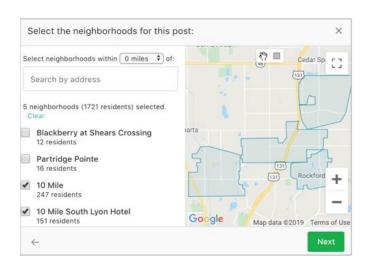
- All Nextdoor members are address verified
- Message your customers with time critical pertinent, urgent and emergency service and safety related messages
- Send 'good-to-know' service and safety PSAs
- Share photo, video, PDF, up to 20 attachments
- Read and respond to customer comments and questions (or disable the discussion replies)
- Build custom targeting that aligns with how your service area operates ie service/circuit boundaries, districts, wards, zips, counties etc
- See impression numbers (# of unique viewers)
- Comments can be enabled/disable at any time



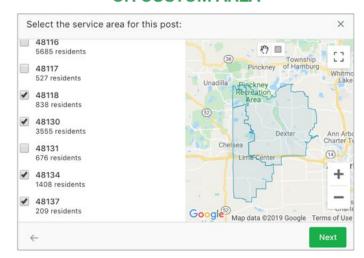
Introducing the Service Provider Platform

Send vital localized messaging to Nextdoor members in targeted service areas

TARGET BY NEIGHBORHOOD



TARGET BY COUNTY, CITY, ZIP, OR CUSTOM AREA



We will work with your planning or GIS department to map these for your organization

A growing number of SPP Partners

Water Districts























Special Districts



















Transit













School Districts Federal & State

























Utility partners see the value in the platform

























































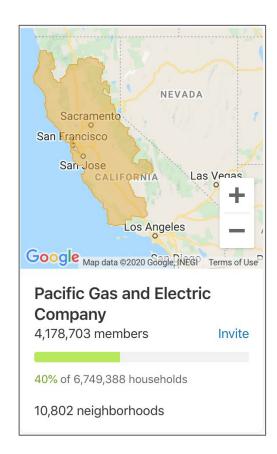




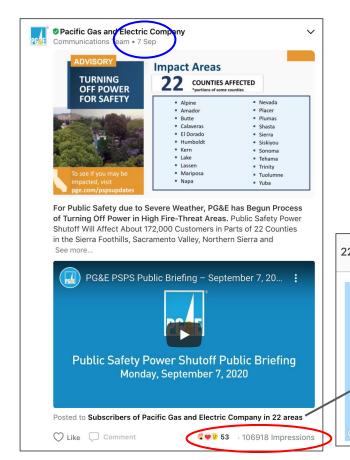
Case-Study - PG&E and Nextdoor SPP

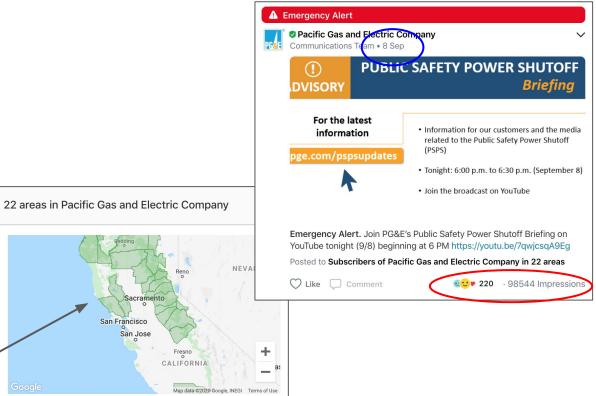
PG&E can reach 4.2 million Nextdoor members across Northern California, and regularly sends broad/regional messaging and hyper-localized content to select areas.

Nextdoor members are highly engaged with PG&E posts and show their gratitude via Thanks, Like, Agree, and Shares.

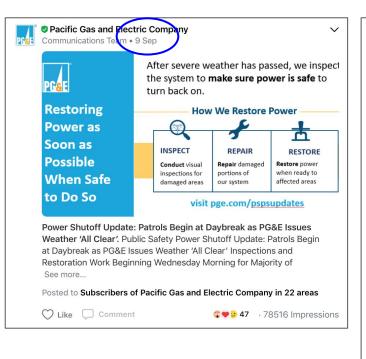


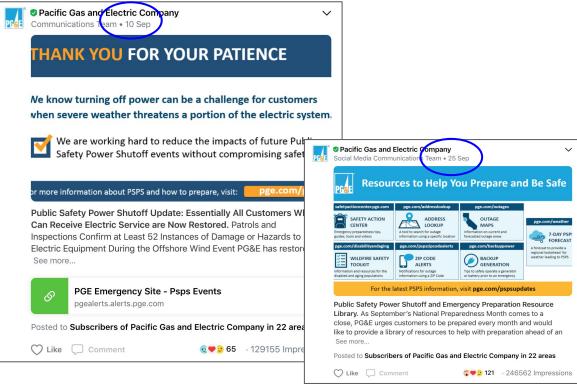
PG&E and Nextdoor - Ongoing PSPS messaging



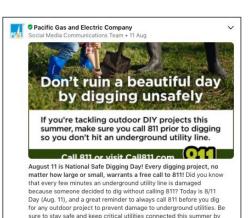


PG&E and Nextdoor - Before PSPS, During & After





PG&E and Nextdoor - Pertinent, Urgent and PSAs



sure to stay safe and keep critical utilities connected this summer by always contacting 811 before putting a shovel in the ground. Every digging project, no matter how large or small, warrants a free call to

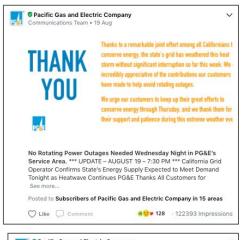
Posted to Subscribers of Pacific Gas and Electric Company in 16 areas

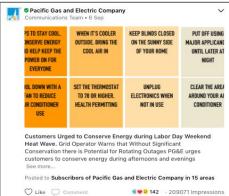


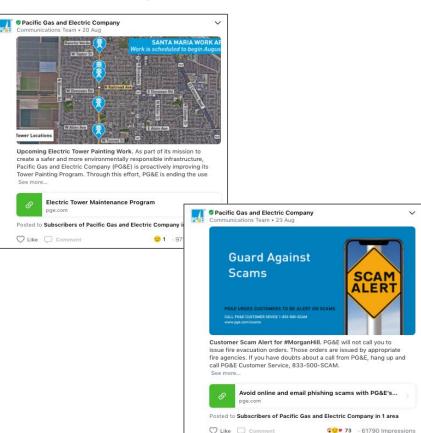
C Like Comment











Thank you

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mextdoor